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Exam : **700-801**

Title : **IoT Sales Fundamentals Exam**

Vendor : **Cisco**

Version : **DEMO**

NO.1 What is a primary benefit of mobility as part of the Internet of Everything?

- A. minimizing cyber security threats.
- B. directly increasing the availability of big data.
- C. making information available anytime, anywhere.
- D. increasing worker safety.

Answer: C

NO.2 Which four options are Cisco Connected Transportation solutions? (Choose four.)

- A. Connected Raceway
- B. Connected Motorcycles
- C. Connected Trackside
- D. Connected Train
- E. Connected stations
- F. Connected Roadways

Answer: C,D,E,F

NO.3 Which invention is the Cisco Internet of Things often compared to?

- A. compact discs
- B. the cotton gin
- C. the light bulb
- D. the toaster oven

Answer: C

NO.4 In one Cisco Internet of Things case study, which option describes how petrobel oil reduced downtime?

- A. launching a new marketing campaign.
- B. installing an intelligent rig and Connected Oilfield.
- C. refurbishing old machines.
- D. hiring onsite experts to monitor performance.

Answer: B

NO.5 Which option does Cisco IOx enable that benefits the utilities industry?

- A. less strict regulations.
- B. greater worker involvement in bringing additional transformers online when loads increase.
- C. solar power.
- D. increased speed of notifications when transformers change behavior.

Answer: D